

# 1999 Annual Award Winners

## REALTOR® of the Year

William J. Prutting, Jr. - CB Richard Ellis

## Brendan McCarthy Award

Patrick Cassidy - Cassidy & Pinkard

## Donald C. Rosinski Award for Commercial Leasing

Michael A. Shuler - Millennium Realty Advisors

## Martin I. Isen Award for Public Service

Mark C. Larsen - CB Richard Ellis

## Rookie of the Year – Leasing

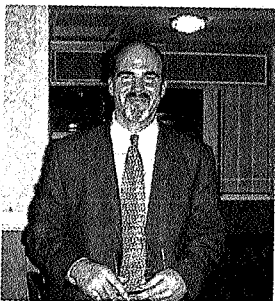
Susan Sonley McNally - Grubb & Ellis

## Rookie of the Year – Sales

Scott Moseley - Jones Lang LaSalle

## Top Sales Award

William Collins - Cassidy & Pinkard



William Collins (above) of Cassidy & Pinkard, received the Top Sales Award for 1999.

## Top Leasing Award

Art Greenberg - Julien J. Studley, Inc.



Art Greenberg of Julien J. Studley, Inc., received the 1999 Top Leasing Award.

## Top Developer Agent

Wayne C. Hallheimer - West\*Group

## Top Financing Award

Michael A. Shuler - Millennium Realty Advisors

## District of Columbia - Sales Transaction of the Year

John C. Norjen, Jr. - Jones Lang LaSalle and John F. Kevill - Jones Lang LaSalle

## Suburban Maryland - Sales Transaction of the Year

William Collins - Cassidy & Pinkard

## Northern Virginia - Sales Transaction of the Year

William J. Prutting, Jr. - CB Richard Ellis  
Lee A. Alexander - CB Richard Ellis

## District of Columbia - Leasing Transaction of the Year

Mark Mallus - CB Richard Ellis  
Ralph Haught - CB Richard Ellis  
Brendan Owen - CB Richard Ellis  
Thomas Hague - Equis

## Suburban Maryland - Leasing Transaction of the Year

Art Greenberg - Julien J. Studley, Inc.  
Mark Roberts - Julien J. Studley, Inc.  
Paul Schweitzer - Julien J. Studley, Inc.

## Northern Virginia - Leasing Transaction of the Year

John F. Thomas - Cushman & Wakefield  
Wayne C. Hallheimer - West\*Group

## Multi-Family Sales Transaction of the Year

Scott Melnick - Julien J. Studley, Inc.

## Industrial Sales Transaction of the Year

William J. Prutting, Jr. - CB Richard Ellis  
Lee A. Alexander - CB Richard Ellis  
Margaret Hirl - CB Richard Ellis

## Industrial Lease Transaction of the Year

Jean Pettit Wirsching - Cushman & Wakefield

## Land Transaction of the Year

Mark C. Larsen - CB Richard Ellis  
Cathy A. Delcoco - CB Richard Ellis

## Renovation Project of the Year

Hamilton Square - CarrAmerica

## New Project of the Year

Plaza America - Atlantic Realty/Intertech

## Developer of the Year

Boston Properties



Ray Ritchie (far left) of Boston Properties, accepts the Developer of the Year award. Pictured with Bill Prutting and Susan Thomas.

## Top Ten Leasing Award Winners

### Top Ten - District of Columbia

1. Audrey Zale Cramer - Cushman & Wakefield
2. Craig Lussi - Julien J. Studley, Inc.
3. Randolph C. Harrel - Grubb & Ellis
4. Gary Stein - Julien J. Studley, Inc.
5. Aaron S. Katz - Insignia/ESG
5. Patrick W. Nalls - Insignia/ESG
7. Trip Howell - Grubb & Ellis
8. Patrick Marr - CB Richard Ellis
9. Peter Christopher Connolly - Grubb & Ellis
10. Richard C. Tonner, Jr. - Cassidy & Pinkard

### Top Ten – Suburban Maryland

1. Art Greenberg - Julien J. Studley, Inc.
2. Joseph Sutton, Jr. - Scheer Partners
3. Paul S. Schweitzer - Julien J. Studley, Inc.
4. John C. Wolfe - Scheer Partners
5. Mark J. Glagola - Cushman & Wakefield
6. Brendan F. Cassidy - Cassidy & Pinkard
7. Kevin J. McGloon - McDevitt Real Estate Services
8. Matthew G. McDevitt - McDevitt Real Estate Services
9. Keith A. Foery - Transwestern Carey Winston
9. Phillip M. McCarthy - Transwestern Carey Winston

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Top Ten Leasing Award Winners for Northern Virginia

**Top Ten – Northern Virginia**

1. Tony Womack - Grubb & Ellis
2. John F. Thomas - Cushman & Wakefield
3. Mark C. Larsen - CB Richard Ellis
4. Cathy Delcoco - CB Richard Ellis
5. Thomas M. Fulcher, Jr. - Julien J. Studley, Inc.
5. David Lipson - Julien J. Studley, Inc.
7. Milton H. Hamilton, Jr. - Insignia/ESG
8. James R. Hunter - Cassidy & Pinkard
9. John P. McEvelly - Millennium Realty Advisors
10. J. Caulley Deringer - Transwestern Carey Winston

**Top Ten Sales Award Winners**

**Top Ten - District of Columbia**

1. John C. Norjen - Jones Lang LaSalle
2. John F. Kevill - Jones Lang LaSalle
3. William Collins - Cassidy & Pinkard
4. Warren Dahlstrom - Cushman & Wakefield
5. Scott P. Moseley - Jones Lang LaSalle
6. Paul J. Collins - Cassidy & Pinkard
7. Charles C. Whitley - Cassidy & Pinkard
8. Richard A. Lundregan - Insignia/ESG
9. Vernon Knarr - Julien J. Studley, Inc.
10. Nicholas C. Pappas - Julien J. Studley, Inc.

**Top Ten – Suburban Maryland**

1. William Collins - Cassidy & Pinkard
2. Paul J. Collins - Cassidy & Pinkard
3. Joseph A. Sutton, Jr. - Scheer Partners
4. Richard A. Lundregan - Insignia/ESG
5. William Asbill - Grubb & Ellis
5. Robert Donhauser - Grubb & Ellis
7. Matthew G. McDevitt -McDevitt Real Estate Services, Inc.
8. Bruce Strasburg -Trammell Crow
9. Stephen C. Conley -Holliday Fenoglio Fowler, L.P.
9. John E. Duffy - Holliday Fenoglio Fowler, L.P.

**Top Ten – Northern Virginia**

1. Stephen C. Conley - Holliday Fenoglio Fowler, L.P.
1. John E. Duffy - Holliday Fenoglio Fowler, L.P.
3. Paul J. Collins - Cassidy & Pinkard
4. Scott L. Melnick - Julien J. Studley, Inc.
5. Richard A. Lundregan - Insignia/ESG
6. Bruce E. Strasburg - Trammell Crow Co.
7. William J. Prutting, Jr. - CB Richard Ellis
8. William Asbill - Grubb & Ellis
8. Robert Donhauser - Grubb & Ellis
10. Warren Dahlstrom - Cushman & Wakefield

**Top Ten Developer-Agents for the Region**

1. Wayne C. Hallheimer - West\*Group
2. Douglas D. Olson - Carr Real Estate Services, Inc.
3. Howard C. Brown - The Mark Winkler Company
4. Phillip S. Thomas, Jr. - Carr Real Estate Services, Inc.
5. Steven J. Hochman - Blake Real Estate, Inc.
6. David J. Fisher - The Advance Group
7. William B. Lillis - Virginia Management Inc.
8. Kathleen Carroll Stouffer - TrizecHahn
9. Patricia E. Rogers - Washington Real Estate Investment Trust
10. Robert F. Donohoe - Donohoe Real Estate Services

**Top Financing Awards**

- Michael A. Shuler - Millennium Realty Advisors  
 William Asbill - Grubb & Ellis  
 Robert Donhauser - Grubb & Ellis



**GWCAR Annual Golf Outing**



Monday, October 2, 2000  
 10 AM - 5 PM  
 P.B. Dye Golf Club  
 Ijamsville, Maryland

Call Elizabeth Morelli for more information at 301-590-8773

